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## 2030 Vision

The TS TECH Group's Vision Statement—"A company dedicated to realizing people's potential, a company sincerely appreciated by all"—underpins all of its business operations. By providing the world with attractive products even in the evolving mobility society, we will not only achieve our 2030 Vision but also help to build a more sustainable world. In doing so, we will continue to serve as a reassuring presence for all our stakeholders and be a company sincerely appreciated by all.

## 15<sup>th</sup> Medium-Term Management Plan Fiscal 2024–2026

Growth strategies	Priority strategy (1)  pp. 26–29  Securing cabin coordination capacity	Priority strategy (2) ▶ p. 16, pp. 36-37 Further growth in new businesses	Priority strategy (3)  ▶ p. 15  A higher share of major customers' products
Regional strategies	Priority strategy (4)     ▶ pp. 38–43  V-shaped recovery in  North America	Priority strategy (5)  ▶ p. 36  Restructuring the China business strategy	Priority strategy (6)  p. 37  Strategic growth in new businesses in Europe
Functional strategies	Priority strategy (7)  ▶ p. 17 Supply chain restructuring	Priority strategy (8)  ▶ p. 29, p. 62 Enhancing efforts to develop environmental technologies	Priority strategy (9)  ▶ p. 18  Building high efficiency production structures

Human resources and financial strategies / Earning a reputation as a quality leader /
Promoting and firmly establishing sustainability

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13	th Medium-Term FY2018-2020	<b>14<sup>th</sup> Medium-Term</b> FY2021–2023	<b>15<sup>th</sup> Medium-Term</b> FY2024–2026	16 <sup>th</sup> Medium-Term FY2027-2029	2030 Vision
Management policy	Building a foundation for ESG management	Corporate evolution through ESG management	Realizing ESG management	Coming	novative quality company  Continued creation of new value—  Providing innovative, attractive products in pursuit of safe, comfortable vehicle interiors in the evolving mobility society
	Fiscal 2020 results  Revenue : 359.6 billion yen  Operating income : 26.3 billion yen  Operating margin : 7.3%  ROE : 5.9%	Fiscal 2023 results  Revenue : 409.2 billion yen  Operating income : 15.2 billion yen  Operating margin : 3.7%  ROE : 1.8%	Fiscal 2026 targets  Revenue : 480 billion yen  Operating	Driving innovation that withstands external changes	Fiscal 2030 targets  Revenue : 700 billion yen  Operating : 68 billion yen  Operating : 9.7%  ROE : 10.0%  ▶ pp. 24-25
ESG	management	Identifying material issues Setting KPIs and targets for 2030			Achieving KPIs and targets for 2030
Core	of business operations	TS TECH Philosophy	Vision Statement	A company dedicated to realizing people's potential	A company sincerely appreciated by all

\* Dividend on equity ratio (DOE) = Total dividends / Shareholders' equity (Equity attributable to owners of parent)

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